## SANCHAR NIGAM EXECUTIVES' ASSOCIATION



## KERALA CIRCLE t Association of Executives in BSN

(Largest Association of Executives in BSNL) SNEA Bhavan, Dharmalayam Road, TVM-695001

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dated 12th Oct 2020

To Sh. C V Vinod, Chief General Manager Telecom, BSNL, Kerala Circle, Thiruvananthapuram-33

Respected Sir,

Sub: AMC of Alphion OLTs - reg

It is learned that huge amounts are being paid to OLT vendors in Kerala circle towards the AMC charges. Kerala circle is spending Rs91, 05, 528/- every year for maintaining 52 Alphion OLTs. The original cost of these equipments was Rs 10,11,72,538/- and the AMC cost is 9% of the project from 2019.

As we all know, we could provide very few connections in Alphion OLTs these years because, the capacity is 32 connections per PON port which the vendor denied enhancing to 64 connections per port citing the non-purchase of licence, when we badly needed capacity addition.

Now a days, a good quality OLT having 8 ports with capacity 1000 lines (8 port X 128 line) is available between Rs 1 lakh to 1.5 lakhs in the open market. Despite going for the AMC, if BSNL is purchasing new OLTs (52 Nos) for replacement of these Alphion OLTs it will cost only 65 lakhs (cost of one OLT taken as Rs 1.25 Lakhs). The new vendor will offer 3 year free maintenance for the purchase. BSNL need only Rs 65 Lakhs for 3 years instead of Rs 2.73 Crore, 3 year AMC charge.

The 21 OLTs of UTSTAR supplied by ICOMM and HUAWEI/STARLITE OLTs diverted from Punjab don't have AMCs and executives working in NIB and NOC are maintaining it without any AMC. For Alphion OLTs also similar procedure may be followed.

Therefore SNEA Kerala circle urge upon circle administration to immediately stop such extravagant expenditure in the name of AMC, when the need of the hour is to explore all austerity measures when BSNL is unable to pay even salary/wages in time.

In this connection though it is a pan BSNL issue we would like to point out that Kerala Circle could reduce the AMC cost of Mobile equipments to the tune of Rs36 per line per annum by taking bold decisions while many other Circle were incurring an expenditure of Rs270 per line per annum.

Thanking You,

Sincerely Yours

Jithesh K P
Circle Secretary
SNEA Kerala Circle